

Making the Most of APGs

“Because daily business is enough to deal with for all our staff, I brought in Terry McLeod to help and it looks like billing will increase with APGs in the picture...”

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Consumer Professionals Executives IT New York

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The Process

Let's approach APG implementation in purposeful, effective stages designed to maximize treatment quality, production, business efficiency and consider implications to both staff and patients:

- Process Analysis: How it's done now
- Process Design: What would be better?
- Process Implementation: Using Rapid Change strategies
- Fine Tuning: Making a good thing better
- Aftercare: Because changes have been promised by the state
- Constant improvement: Using great, new strategies as they become accepted

Tools

Consider what's possible...

- How many services are provided by your staff now? Is that enough?
- What tools (EMR, scheduling software) are currently available that staff isn't using?
- Focus on optimizing APG service delivery to gain the highest return
- What new tools (software, even paper systems) can help staff deliver new paid services efficiently?

...In short, what APGs are not being provided or charged for that could be?

Realistic Services

Balance available and required time to provide an APG service mix, set an improvement goal, and add services that work for you...

WHAT'S POSSIBLE?	Patients	Ind Ther, :15 H0050	Ind Ther, :25 G0396	Ind Ther, :45 G0397	Family Therapy, :30 T1006	Multiple Family Groups, : 60 - :90 90849	Group Therapy, :60 - 90 min H0005	Intake Assmt, :75 H0002	Alcohol Drug Assmt, :30 H0001	Intake Assmt :15 T1023	Screening H0049
Total patients, Total Svcs per year	82	1230	82	984	17	0	34	6	4	2	0
Weekly CPT avg per Practitioner		5.57	0.37	4.46	0.08	0.00	0.15	0.03	0.02	0.01	0.00
Daily CPT avg Per Practitioner		1.11	0.07	0.89	0.02	0.00	0.03	0.01	0.00	0.00	0.00
Daily Practitioner Time (hours)		0.17	0.04	0.67	0.01	0.00	0.05	0.01	0.00	0.00	0.00

Number of Counselors; Includes Psychologis	4.6
Number of Nurses	3
Daily Hours Per Counselor	0.94
Daily Hours Per Nurse	2.14
Doctors Services	72
Psychologist Services (2/100 FTE)	82

Non-profit organizations will need to think about funding like for-profit companies, and tools like this work with the OMH and OASAS APG Calculators to help discover possible fiscal improvements

Maximize Staff Production

Process analysis, design, implementation, fine tuning and aftercare all focus on helping staff provide more services without sacrificing treatment outcomes...PLAN YOUR PROJECT with a MindHealthBiz EHR professional!

Department	Task	Current Method	Optional Methods
Counseling			
Assessments	<div style="border: 1px solid black; background-color: yellow; padding: 5px;"> Collaborative Documentation? Current Session Process? "Catch-up" practice? </div>		
Notes			
Treatment Plan			
Charging			
Production			
Accounting			
Scheduling			
Referrals			
Encounter Form			
Intake			
Psychiatry			
What's Different from Counseling?			
General Orders			
Psychotropic			
Assessments			

What options are available to improve *both* service delivery and outcomes?

Assessments +

If your business has a lot of walk-in business, the DAST/MAST and other OMH/OASAS sanctioned assessments may help – or not; Let's address use of instruments

Improve the workflow to become more efficient and maintain compliance with rules by adding outcomes measurement tools like this

MAST Michigan Alcohol Screening Test; <i>complete yellow fields</i>				
Patient Name:	Joseph Josephs	Patient ID:	113	Score: 7
Staff:	Terry McLeod	Date:	11/3/10	
Question Number	Question Enter "1" in "Yes" or "No"	Select YES/NO FROM Drop-Down		
1	Do you feel you are a normal drinker? ("normal" is defined as drinking as much or less than most other people)	YES		
2	Have you ever awakened the morning after some drinking the night before and found that you could not remember part of the evening before?	YES		
3	Does any near relative or close friend ever worry or complain about your drinking?	YES		
4	Can you stop drinking without difficulty after one or two drinks?	YES		
5	Do you ever feel guilty about your drinking?	NO		
6	Have you ever attended a meeting of Alcoholics Anonymous (AA)?	YES		
7	Have you ever gotten into physical fights when drinking?	YES		
8	Has drinking ever created problems between you and a near relative or close friend?	YES		
9	Has any family member or close friend gone to anyone for help about your drinking?	YES		

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Questions?

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